

Accurate Aircraft Pricing in Minutes!

New Worksheet Eliminates Guesswork

For Dealers

THE PROBLEM:

Any Aircraft

Aircraft pricing guides such as Blue Book and Vref can help you determine what an aircraft is worth in its existing condition and they can tell you what it is worth when market ready. What they can't tell you is if you can afford to bring the aircraft up to a market ready state while still retaining a profit. You must include in the holding costs, improvement costs, overhead burden, shop labor rate and expected profit, to determine what you should really pay for the aircraft?

THE SOLUTION:

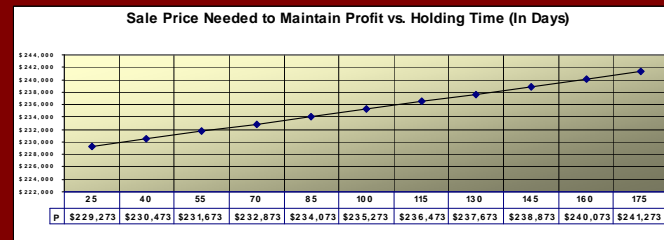
Precision Pricing by Corbi Air

Corbi Air Is Offering You An Inexpensive Microsoft Excel Program Which Will Calculate The Correct Purchase Price For You.

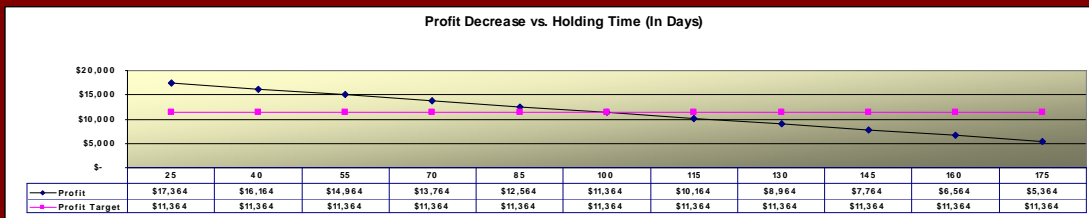
IT TAKES INTO ACCOUNT THE FOLLOWING:

- | | | |
|-------------------------------|--------------------------------|--------------------------|
| Your Over Head Burden | Fuel and Delivery Cost | Paint and Other Upgrades |
| Estimated Days to Sell | Sales Commissions Costs | Avionics Upgrades |
| Interest and Insurance Costs. | Engine/s Installs/Repairs | Annual Inspection |
| Holding Cost to Date | Propeller/s Installs/Overhauls | Pre-Purchase Inspection |
| Shop Labor / at Your Rate | Interior Upgrades | Miscellaneous |

One graph accurately shows how long you can hold the aircraft, and it also provides a quick answer to the question:
“What’s the lowest price you can accept today?”



A second graph shows the amount of extra profit made when blessed with an early sale and, conversely, the loss in profit incurred due to holding too long.



IT WILL DO THE FOLLOWING:

Calculate the purchasing and selling prices needed to earn your desired % of profit.

Eliminate the guess work when pricing an aircraft for purchase or to take in a trade.

Let you make accurate quotes in less time.

IT SHOWS THE FOLLOWING:

Total Cost per day.

Percent of Direct Cost each item makes up.

Provisions to allow for manufacturers hold back both in % and \$ when figuring a trade.

Ability to quote a "Difference Needed" price with confidence when face to face with a customer.

Instantly shows you how much "Difference Money" to ask for when taking a trade.



Precision Pricing!

To purchase the program, pay a one time fee of \$49 via Credit Card or PayPal.

To order: CorbiR@aol.com

Or Call 330-337-1180

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